

We Solve Global. We Connect the World.



Our Expertise

Organizations with global presence face multiple challenges when attempting to streamline their international procurement. Challenges span delivery inconsistencies, freight forwarding, customs, tax considerations, currency and exchange factors, warranty claims, service, and more. Connection has a set of attractive global solutions to address these common challenges and offer validated in-country solutions. Now multinational organizations can ensure offices abroad enjoy the same extensive product selection, trusted guidance, and exceptional customer service that Connection delivers in the United States.

The GlobalServe Solutions team at Connection is well established in our industry with decades of technology experience at home and abroad. Whether you're procuring IT for a branch office across town or an office halfway across the globe, we can help. Our global alliances provide seamless solutions for your global IT needs. Achieve greater visibility, efficiency, and savings by solving your organization's IT challenges through a trusted relationship. Enjoy the same extensive product selection, trusted expertise, and exceptional service around the world that Connection has delivered for 35 years.

Our team of experts offers assessments, analysis, and technology planning and integration to help you simply and seamlessly manage and enable global procurement.

Turn to our GlobalServe Solutions experts to help you solve your toughest challenges, including:

LOGISTICS—Customs inspections, missing paperwork, and local regulatory requirements can often lead to delayed product deliveries. We've been delivering global solutions for 16 years and deeply understand global logistics and supply chains.

SOURCING—Locating a reliable partner or supplier in an unfamiliar country can create confusion and require added scrutiny. Our team has more than a decade of experience contracting with 500+ suppliers in 174 countries. We've done all this work for you.

ACCOUNT MANAGEMENT—Work with a trusted resource when branching into several locations around the world. Our Supply Management Team manages all vendors on your behalf, in country.

ACQUISITION ACTIVITY—Mergers inherently create a complicated web of vendors and partners around the world. As a result, companies often face redundancies, budgetary waste, and missed opportunity for savings. Connection's GlobalServe technology lets you capture full discount levels that are difficult or impossible through any other global procurement method.

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4 Pillars of Global Procurement and Supply Excellence



PEOPLE

The knowledgeable and experienced team at Connection has been delivering global solutions for more than 16 years. We intimately understand the complexities of global logistics and supply chain.



PROCESS

Our digital GlobalServe solution is powered by automation, enabling billions of transaction dollars to seamlessly traverse our systems and processes. Our team is dedicated to sound processes that make our systems more efficient, enabling prompt problem resolution. Whether we are onboarding a new customer or supplier or escalating a transaction, we are dedicated to efficiency and speed.



TECHNOLOGY

Our solution runs on patented technology, enabling you to purchase products from multiple OEMs in multiple currencies. You can build catalog bundles, extended catalogs, and domestic catalogs, as well as utilize punch out and hybrid purchasing and direct and indirect purchasing channels. Our technology makes it easy to add new equipment to a catalog, manage vendors, and normalize the transaction flow in an automated fashion, regardless of geography and currency.



SUPPLY CHAIN

In addition to products, we provide a broad spectrum of IT services. Our team contracts with over 500 suppliers in more than 174 countries and a network of over 25,000 certified IT professionals. We've done all the work for you. We have contracts and fulfillment services agreements in place. When we create a scope of work for a new global account, it becomes an addendum to our pre-established terms and conditions with our suppliers. This lets us quickly and easily activate the supply chain around each individual customer's varying technology requirements.

Contact an Account Manager for more information.

Business Solutions
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Enterprise Solutions
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Public Sector Solutions
1.800.800.0019

www.connection.com/GlobalServices

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