

# Meaningful Use Requires Choosing the Ideal Devices for Your Clinicians

Get on the Right Path with Our Clinical Device Assessment Service

As U.S. hospitals move through the phases of the EMR Adoption Model, the ability to capture and manage patient data from intelligent medical devices will quickly become a necessity in order to advance patient safety and better clinical outcomes. You need to ensure that your caregivers have the most appropriate technology devices at the point of care. Our Clinical Device Assessment Service can help you get on the right path to meaningful use.

## How Our Clinical Device Assessment Service Works

Our Clinical Device Assessment Service is an ideal way to refresh and deploy the technology devices required—including tablets, carts, handhelds, and barcode readers—to move your organization to the next stage of EHR meaningful use. Our simple 3-step process will guide you through an assessment of your current fleet, analyze your specific needs and workflows, and help you stage and execute a clinical device fair. Upon conclusion, you will have all of the information and tools necessary to select and support the right devices for your unique healthcare environment.

## Move Closer to Meaningful Use in 3 Simple Steps

1. During an initial call to schedule your assessment, we will guide you through a review of your existing clinical devices, applications, and workflows. In addition, a recommended clinical workflow analysis will evaluate which types of devices best suit your unique needs. This includes compatibility with current IT systems and a project budget.
2. A certified HealthConnection representative will assist you in the coordination of a turn-key, on-site clinical device fair complete with product demonstrations, on-site vendor representation, and interactive survey tools\* customized for the products you select.
3. After your clinicians have completed their evaluation of devices and the surveys are received, we will compile the data, analyze it, and provide you with a detailed report showing which devices your caregivers chose from each category, and why.



## Clinical Device Assessment Service Deliverables

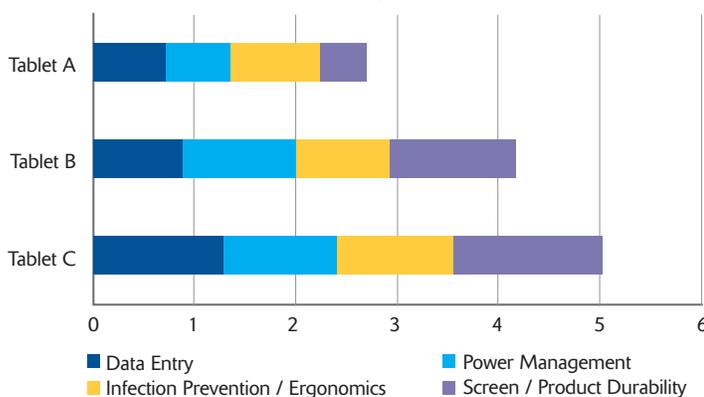
- Dedicated HealthConnection representative to assist in the coordination and execution of a clinical device fair
- Professionally developed surveys electronically delivered for your clinicians to evaluate and compare different devices at clinical device fair
- Detailed review and analysis of survey findings and solution proposal highlighting the recommended devices and services for your organization

\*Survey content is created in collaboration with industry veteran, RN, and clinical informatics specialist. Survey structure and methodology is developed in partnership with the University of New Hampshire's Survey Center.

In partnership with



Overall Relative Ratings of Best Device



1-800-800-0014

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# » Clinical Device Assessment Survey Analysis

## An Overview of the Assessment and a Glimpse of Your Survey Analysis

### Clinical Device Assessment Overview

The assessment process begins with an evaluation to determine what services are being delivered in the space and which types of devices best suit the organizations' unique needs and are compatible with the current IT systems. Based on budget guidelines, IT requirements, and clinical workflow a range of devices is selected for evaluation. A certified HealthConnection representative then assists in the coordination of a turn-key, on-site clinical device fair. This includes product demonstrations, on-site vendor representation, and interactive survey tools. After your clinicians have completed their evaluation of devices, the data will be compiled and analyzed by the University of New Hampshire's Survey Center.

### Methodology and Analysis

The analysis includes an executive summary, key findings, respondent profile, sections for each evaluation domain, overall results, and a complete HIT solution proposal.

The evaluation domains include: Ease of Data Entry, Power Management, Infection Prevention/Ergonomics, and Screen/Product Durability. Each domain contains a graph of respondent ratings illustrating the importance of specific characteristics (figure 1), followed by a rating of which device performed best on that characteristic (figure 2). Using the Respondent Importance Score and the Best Device Rating Score, a Relative Importance Score is calculated to determine which device is rated best (figure 3). The Relative Importance Score from each factor of the devices is then combined to create a score of overall ratings. This is called the Device Decision Indicator (figure 4).

Figure 1: Respondent Importance Ratings

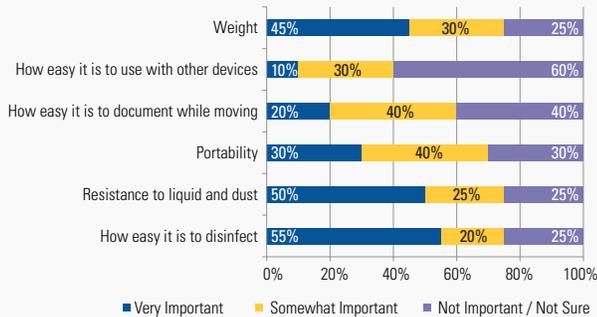


Figure 2: Best Device Ratings

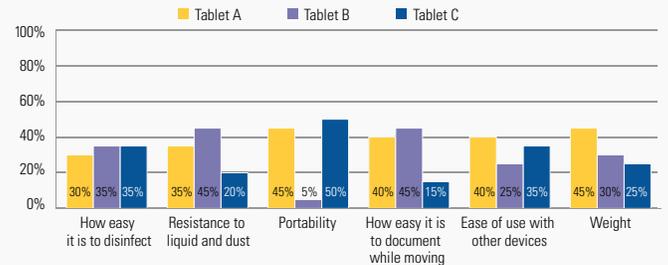


Figure 3: Relative Ratings of Best Device by Importance

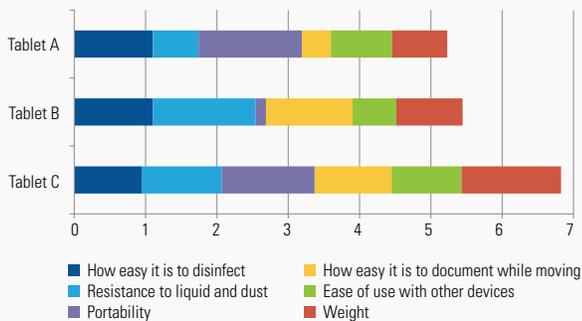
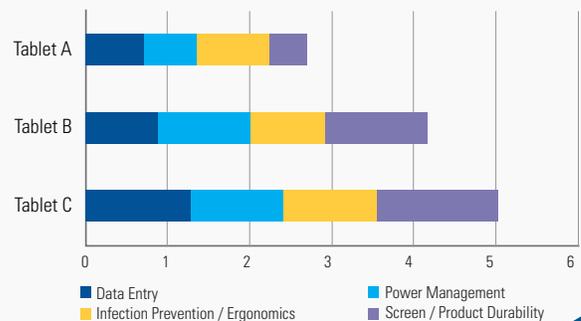


Figure 4: Overall Relative Ratings of Best Device



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